



Europa Line Group (ELG)

Volume 0, Issue 0

May 1st, 2004

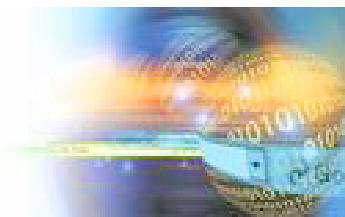
The Interview for this month...

Mr Erkki Liikanen Member of the European Commission, responsible for Enterprise and the Information Society "Innovation and Opportunities in the Enlarging Europe" 24 Hours Management Conference Copenhagen, 29 January 2004

The aim of the particular speech was to view the prospects, opportunities and challenges of enlargement. It is expected to be seen one of the major enlargements in the European Union's history within the next 3 months.

The Commissioner believes that "the most important opportunities flowing from enlargement do not lie in the trade area, but rather in the possibilities for companies in current and new Member States to re-organize themselves and their processes. By taking advantage of the diversities and skills of the enlarged Un-

port and furniture sectors, whereas food, beve-



rages and tobacco, textiles, leather, wood products and chemicals remain unchallenged. "Production is shifting towards more sophisticated sectors" in more advanced Accession countries, such as Czech Republic, Estonia, Hungary and Slovakia, with regards to technology-driven industries.

Thus, countries that have the tendency to remain stuck in more traditional sectors subsequently do not catch up as quickly as those who specialize in technological sectors. Conversely, there is a need for innovation and a valuing of local technological inputs and skills in order to maximize win-win situations.

ion, companies will be able to strengthen their competitiveness". On the other hand, there have appeared to be great difficulties regarding the economic development of most of the



Accession countries, excluding Hungary's and Latvia's enormous increase in labor productivity, of 50% and 33% respectively.

So far productivity grows unevenly across these countries and in different sectors; positive ones constitute electrical, optical, trans-

An active and quite important role for economic development and convergence in the enlarged Europe, play research and innovation policy, as many innovations are directly based on research, such as biotechnology.

This involves the EU's Framework Programmes for Research which gives a great opportunity to many candidates from different countries to build research partnerships with companies from the new Member States and thus "to strengthen their technology base and enhance their contribution to European competitiveness".

Nevertheless, "not all innovation is research based. Applying an existing technology in a new context and for new purposes can be as challenging as entering a totally new technological field". Some analyses show indeed the reason of the difference between EU and US with respect to productivity and lays on the weakness in organizational innovation "in the work environment, development of new skills, and organizational change in general".

Contexts in this Issue



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Europa Now...! with ELG



Special Points of Interest:

- A View of Consulting
- Consulting with ELG
- Consultancy Services
- Promotion & Implementation
- European Union, Initiatives & Policies
- Fields of Activities
- Service of Provision
- Structure of the Association
- Thematic Areas of ELG
- Partners & Members
- Subscription
- Latest Events
- Agenda 2004

1. The Phenomenon of Consulting Industry and ELG

A View of Consulting

The consulting industry has indeed become one of the most interesting and exciting phenomenon for the last 20 years, especially the last five, around the world, as it has proven itself through financial figures and size of *consulting companies*.

Thus, it has become the wonderful opportunity due to prodigious possibilities for rapid career development, growth and impact on the modern business world.

Consulting and ELG

There has been a great impact of *Information Technology*, since computers entered the business world; they give organizations of all kind of information needed in order to make any type of business successful.

Therefore, with just the push of a button, any short of information regarding production, productivity, financial and general management is easily available.

On the other hand, due to the fact that the activities of the commercial organizations have the obscene tendency to get more and more complex and technically more demanding as time goes by, they need to obtain a more thorough and deeper understanding of their markets.

The only way to achieve that is to be certain about the type of benefit they should offer to their customers and to do anything possible in order to keep up to their expectations, by constantly refining and developing their business.

Here comes the **Europa Line Group** to provide all countries of the European Union with its specialized expertise and consultancy services.



2. Basic Concepts and Goals of ELG

The most *important concept* and *ultimate goal* of **ELG**, is the large and drastic creation of an association, combined by a remarkable number of different types organizations.

ELG's goal and purpose is the provision of consultancy services and technical assistance for the implementation of various European Union initiatives, programs, tactic policies and so on and so forth.

The *possibility of participating* at the ELG as its members, is refereed to companies or organizations of different sections or sectors, private or public, companies of consultancy services, as well as to private or public Universities or Institutes, Centers of Technology etc.

The consultant services will be administered and provided to all private or public sectors of the European Un

ion; especially those just



subsumed in the EU or already are its strategic partners or associates.



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3. The Structure and Synthesis of ELG

The activities of ELG will be able to support the promotion and diffusion of European initiatives and policies in those countries.

On the other hand, they will be able to direct all related information through a well processed channel, directly to the eligible partners.

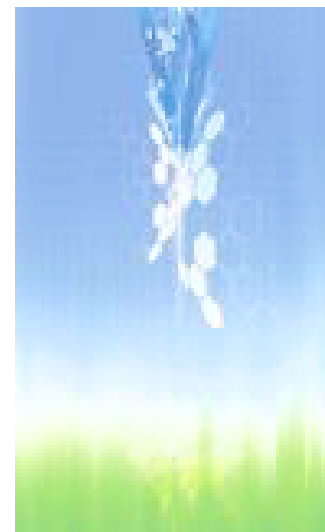
Basically, ELG is based on a central point, the **Europa Line Group Center (ELGC)** and it has its central offices in Greece. This particular point represents the mark for the collection and

appropriate distribution of the necessary humanly assets and resources of all of its members, for the implementation of services.

The access on the ELGC is provided on the internet at the following address: **www.europaline.com**. The main spoken language is English. However, national points will be available as well - *National Europa Line Centers* - which subsequently will have targets as their base, the country-members of the net. Each one of the latter, will create *Regional*

Europa Line Centers. Therefore, they will have the possibility of using their own national language as well as english.

In addition, the possible members should be involved in the private or public sector, consultancy company services or private or public universities or institutes. ELG's primary and ulterior goal as its next step, is to act as a autonomous legal, and non-profitable figure. It has been



4. The Development of ELG

been estimated that the duration of the 1st phase of its operation and function will be approximately 2 years. Thus, within this period of time it would possible to estimate ELG's dynamic and continuance.

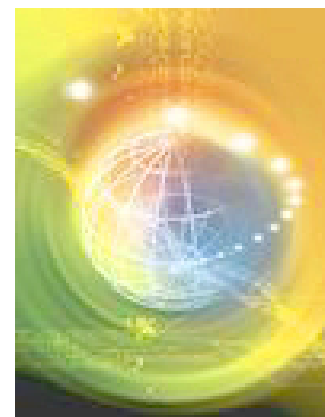
Geographic Fields of Activity

The development and implementation of ELG's defined activities is primary based on the gradual configuration and modulation within several sequential phases as described in figure 1 bellow.

All countries participating in the EU enlargement process,

various strategic partners in the EU. The several organizations belong to all sectors of the economy.

ELG argues that the solution for a well-balanced development is the promotion of the regional development in each participating country, due to the fact that the model behind its structure follows the formation of regional centers.



Bulgaria	Latvia	Hungary	Turkey
Romania	Ukraine	Lithuania	Albania
Poland	Cyprus	Estonia	Latin America
Slovenia	Malta	Croatia	Asia
Slovakia	Former Yugoslavia	Russian Federation	
Czech Republic	FYROM	Moldavia	

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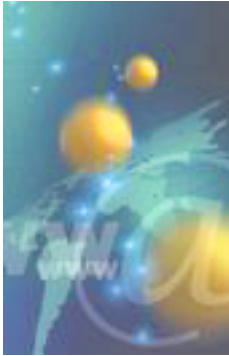
May 1st, 2004

5. Thematic areas of ELG Development

Agenda 2004

These are research areas in which ELG Association is prepared to begin to develop; some of the most important and vital are referred below:

- Information Society Technologies in developing software and hardware
- Consumer Protection; mainly regarding food quality and safety, in order to accomplish an environmentally and friendly production and distribution chain to a safer food; strongly associated with environmental changes
- Enlargement Process
- Training and Retraining
- Vocation Educational Systems
- E-Business
- Human Rights
- Regional Development
- E-Learning



“In a increasingly competitive world, it is the quality of thinking and acting that give you an edge”
Financial Times

sponsible for Enterprise and the Information Society "Launching the next step for the Internet IPv6" Global IPv6 Service Launch

19 January 2004; London
Romano Prodi President of the European Commission Europe: adding value, changing quickly
20 January 2004; Brussels
A strong European technology partnership to move towards the hydrogen economy

26th January 2004; Brus-

sponsible for Enterprise and the Information Society "Innovation and Opportunities in the Enlarging Europe" 24 Hours Management Conference

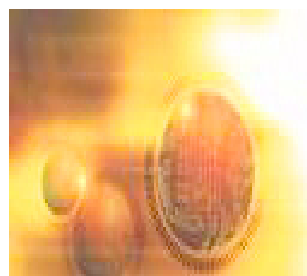
3 February 2004; Brussels
Connecting Europe at high speed: recent developments in the electronic communications sector

12 February 2004; Brussels
Mr Erkki Liikanen Member of the European Commission, responsible for Enterprise and the Information Society "Reinforcing eDemocracy" eDemocracy Seminar

sels Mr Erkki Liikanen Member of the European Commission, responsible for Enterprise and the Information Society "Creating a predictable legal environment for competitive and innovative electronic communications in the European Union" Public hearing on remedies under the new regulatory framework for electronic communications networks and services

28 January 2004; Brussel-
EU action plan to boost Environmental Technologies for innovation, growth and sustain-

18 February 2004; Brussels
Re-organisation of public administrations boosts the quality of online services



19 February 2004; Brussels

...concerning all articles, documents, interviews, publications in chronological order...

Documents by EU Commission during 2002-2005
9 January 2004; Brussels
European Research Network extended to the Balkans with EU Support

15 January 2004; Brussels
Mr Erkki Liikanen Member of the European Commission, responsible for Enterprise and the Information Society "Towards the next Generation Internet" Inauguration of the Global IPv6 Services for the Scientific Community

16 January 2004; Brussels
Mr Erkki Liikanen Member of the European Commission, re-

able development

29 January 2004; Aalborg
Mr Erkki Liikanen Member of the European Commission, responsible for Enterprise and the Information Society "IST and Innovation Keeping the Leadership in Mobile Communications" Inauguration of the Center for TeleInfrastructure (CTIF)

29 January 2004; Copenhagen

Mr Erkki Liikanen Member of the European Commission, re-

The Commission welcomes the adoption of a programme of financial and technical assistance to third countries in the area of migration and asylum

19 February 2004; Brussels
Connecting Europe at high speed: reviewing the eEurope 2005 action plan

26-27 February 2004; Budapest
Conference on Information Society: "New Opportunities for Growth in an Enlarged Europe"

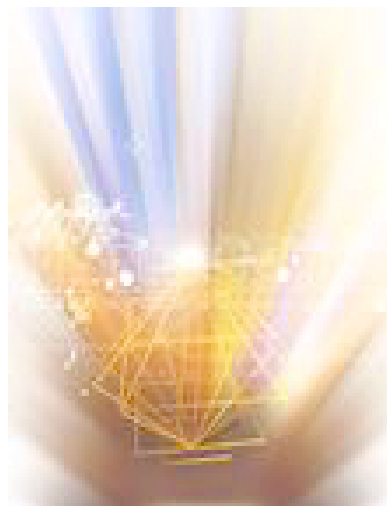


Europa Line Group (ELG)

Calendar April—May 2004

April 2004

- 8 Mar. - 30 April.** Europe, a free land different towns in Sicily, Italy. **Topic: Enlargement**
- 14-15 April.** Financial Management of the EU Structural Funds Maastricht, the Netherlands. **Topic: EU Funding**
- 15 April.** EU Conditionality and Minority Rights in Central and Eastern Europe, Florence, Italy. **Topic: Minorities**
- 16-18 April.** "Committees and Comitology in the Policy Process of the European Community", Maastricht, The Netherlands. **Topic: Administration**
- 16 Apr.-9 May.** Celebrations to mark Malta's entry in the European Union on May 1, 2004, Malta. **Topic: Malta's entry into the EU**
- 18-19 April.** European Bank for Reconstruction and Development Business Forum: "Coming of Age: Opportunities of an Evolving Region". London, UK. **Topic: Business**
- 19-20 April.** The Mutual Recognition of Diplomas. Maastricht, the Netherlands. **Topic: Education**
- 19-20 April.** Les financements directement accessibles à la Commission européenne (session in French). Brussels, Belgium. **Topic: EU Funds**
- 20-21 April.** European dairy markets 2004. London, UK. **Topic: Agriculture**
- 22 April.** Welcome to the Single Market. Brussels, Belgium. **Topic: Single Market**
- 22-23 April.** New Orders and Borders: the Future of the EU and European Security. Koli, Finland. **Topic: Future EU and Security**
- 22-23 April.** Scotland in the New Europe: What Should EU Enlargement Mean For Scotland? Paisley, UK. **Topic: Enlargement and Scotland**
- 22-23 April.** Legislative Decision-Making in the Enlarged Union. Maastricht, the Netherlands. **Topic: Legislation**
- 22-23 April.** How to get European funds? Paris, France. **Topic: Legislation**
- 22-23 April.** Between Standstill and Fresh Awakening - Environmental Policy in the New Europe. Berlin, Germany. **Topic: Environment**
- 26-27 April.** EU Funding at your fingertips. Brussels, Belgium. **Topic: EU policies**
- 26-28 April.** EU Employment Week 2004. Brussels, Belgium. **Topic: EU policies**
- 28-30 April.** Europe - Enlargement and Beyond. Warsaw, Poland. **Topic: Economy**



May 2004

- 1 May.** Accession Day. Edinburgh, UK. **Topic: Accession day**
- 2 May.** Our Europe Welcome Gala. Edinburgh, UK. **Topic: Accession**
- 3-4 May.** EU Enlargement: A Chance for European Territories. Paris, France. **Topic: Territorial Development**
- 7 May.** Towards a Job for All. Training and Employing Persons with Intellectual Disabilities in an enlarged European Union. Budapest, Hungary. **Topic: Disabled workers**
- 10-11 May.** Antitrust Modernisation. Maastricht, the Netherlands. **Topic: Competition Policy**
- 10-12 May.** Bridgebuilder Conference - Sharing "Grass Roots" Experience of Structural Funds in the South West of England to Support Capacity Building in the Czech Republic. Cornwall, UK. **Topic: Structural Funds**
- 12-14 May.** Managing Corporate Responsibility. London, UK. **Topic: Corporate responsibility**
- 12-14 May.** European Roundtable on Sustainable Consumption and Production. Bilbao, Spain. **Topic: Energy**
- 13 May.** European Funds and Public Private Partnerships: What Complementarities? Warsaw, Poland. **Topic: Finances**
- 13-14 May.** Les financements européens pour le secteur Education-Formation-Recherche (session in French). Paris, France. **Topic: Legislation**
- 13-14 May.** Does Europe Need An Avant-Garde? Berlin, Germany. **Topic: Future EU**
- 17-18 May.** The Fight against Discrimination in Europe. Luxembourg. **Topic: Justice and Home Affairs**
- 19 May.** Open for Business. Edinburgh, UK. **Topic: Business**
- 26-27 May.** Business, Trade and Investment in an Enlarged Europe. Brussels, Belgium. **Topic: Enlargement**
- 27-28 May.** Travailler avec les Institutions européennes (session in French). Paris, France. **Topic: EU institutions**





...meets...



www.euroforce.com

...ELG welcome you to the pioneer on-line service for information and dynamic support regarding the possibility for you to be funded by E.U. resources through Internet...



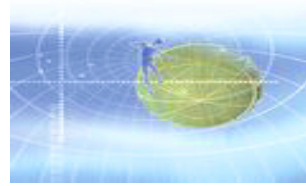
1. On-line discussion with experts...

- European Information sources

- I am a manufacturer and trader of plastics. What are the EU programs I can Participate in?
- What is expected by the 5th RTD framework program fro Research and Development?

Consulting Services

- Actions required to participate in EU programs
- Required infrastructure
- A list including the funding possibilities of the enterprise / organization / union
- Finding international contributors / participants



2. Answering your questions...

Consulting Services

- I want to replace a part of my production line. Where can I be funded?

If you have also questions regarding the funding possibilities of your business and you do not want to spend valuable time and money, please do not hesitate to contact us.

We offer you the first question for FREE. You can send the first question to EURO-FUNDS...

Information Services

- Financing by the European Union (Programs, Initiatives)
- Financing to assist investments

3. Specific Studies for your needs...

Our experts undertake studies elaboration relevant to needs such as:

- Diagnostic studies
- Preparation of proposals regarding programs funded at EU level
- Computerization and production automation planning studies
- Specific diagnostic for funding possibilities by EU resources
- Technical— Economical studies



4. Communciations with the experts...

Consulting Services

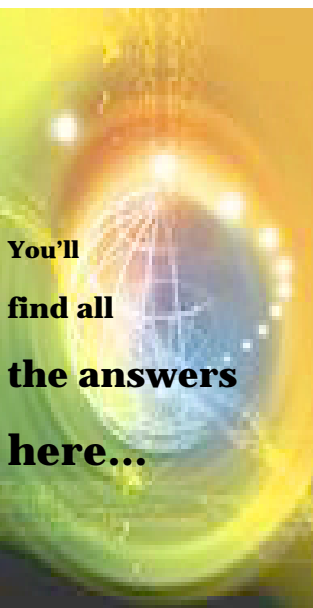
If you are a businessman of 2000...

If you are interested in continuous counseling support for your business...

Then, by this service, the following possibilities are pro-

vided:

- 2 hours per month on-line discussion with our experts
- Free answers to 20 questions per month
- Constant Informational concerning program announcements by EU authorities
- Finding International contributors to participate in EU programs and initiatives
- Sending through e-mail the answers and relevant forms regarding European programs and initiatives





ELG's Address

Trade Centre Georgiou A' Square &
Riga Feraiou 93
GR-26221
Patras,

Phone: +302610 622655

Fax: +302610 272425

E-mail: europa@europaline.com

Research and Innovation

**Slovakia
Bulgaria
Cyprus
Czech Republic
Estonia
Hungary
Latvia
Lithuania
Malta
Poland
Romania
Slovenia
Turkey
Ukraine**



...Published Opinions by the European Commission in Research & Technological Development Activities concerning the following Countries ...

Europa Line Group

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The possibility of participating at ELG as its members is referred to companies or organizations of different sections or sectors, as well as to private or public Universities or Institutes, Centers of Technology etc; Research groups at Universities or Institutes or research Institutes; Companies that intend to innovate; Small or big enterprises or associations or groups of the latter; Public administrations that deal with research projects; Research and Technological co-operations could by all means be an integral part of ELG Association; and generally, potential participants could also be entities like European Economic Interest Groups, European Interest Organizations or Specialists of Service Providers. The consultant services will be administered and provided to all private or public sectors of the European Union; especially those just subsumed in the EU or already are its strategic partners or associates.

What's New...?

...Published Articles and Documents concerning very important and interesting issues in all European Countries...

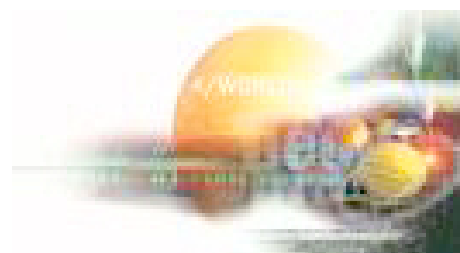
All about European Union and Information Society

...As new communications technology like computerized data and Internet constantly create a growing importance of the entirety of business activities...

...As there has been a marked tendency for any activities to become more technically complex and demanding...

...As information regarding the eEurope is required...

- The EU and the knowledge-based society
- Putting the European stamp on the Internet
- How to keep Europe competitive
- eEurope: the components
- Accomplishments to date: eEurope 2002



- The future: eEurope 2005
- Where do we go from here?

Recent Publications

**...Published Articles and Documents concerning very important and interesting issues in all Eastern European Countries...
...in this Issue...**

EU and Ukraine

EU's relations with Ukraine. The EU has been the largest donor to Ukraine over the last 10 years regarding technical assistance through TACIS, macro-financial and humanitarian assistance.

Summit meetings & Cooperation councils. There is an immediate further need for political, economical and structural reforms. The basis for developing EU-Ukraine relations more is the full implementation of the provisions of the Partnership and Cooperation Agreement (PCA). On the other hand, Ukraine expresses the strong desire for a long-term relationship between the two.

Political and legal foundations. Both sides agreed that the best way for Ukraine to use

opportunities and to address challenges posed by EU

enlargement, is to intensify its work in aligning its legislation, norms and standards with those of the European Union. The EU welcomed Ukraine's intention to develop a scoreboard for priority areas of legislative approximation.

Technical Assistance. In the field of Science & Technology, a bilateral co-operation agreement was signed in July 2002, offering broad perspectives for co-operation under the 6th Framework Programme and beyond. The EU also provides financial support under the multilateral Science and Technology Centre in Ukraine (STCU) and through INTAS, the international association for the promotion of co-operation with scientists from the countries of the former Soviet Union.

Dialogues. The EU continues to consider full PCA as the 1st

implementation priority.



We are on the Web

europa@europaline.com

Important Contacts...

...Association Address, telephone number, e-mail address of Important Contacts and People Involved for any type of information needed...

Association Address:
TRADE CENTER GEORGIU
A' Sq.
93 RIGA FERAIOU St., GR 262
21 PATRAS, GREECE

E-mail Address:

1. ionian@ionian-tech.gr

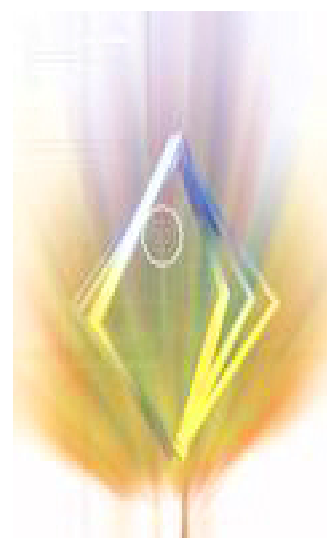
2. europa@europaline.com

Contact Telephone Number:

+30 2610 622655

Contact Fax Number:

+30 2610 272425



AGORA

Code	Title / Description	Summary	Country
Pint01	CLASSTER—The Unix Distance Education	The project CLASSTER - system of distance training with grating to the students of administrative access to group of the specially established computers and active network equipment through the Internet. The system CLASSTER will allow to create essentially new educational courses on subjects connected to management by networks. The projects will allow to fill a space in the field of distance preparation of the system and network administrators in Russia and East Europe.	East Europe
Pint02	Interactive Models of Data for the Purposes of the Analysis within the Corporative Information and Analytical Networks for the Forecasting of Spatially Distributed Processes	Main objective of the proposal consists in development of methodology of standardized posting in Internet the interactive data models of spatially distributed processes. The tools should provide a wide publication of the results of respective scientific investigations. The project contributes to the implementation of mathematical and software tools necessary for organization of various informational and educational public services accessible via Internet based on the knowledge retrieval from corporate information and analytical systems for management in industry, environment and society.	East Europe
Pint03	Design of Optimal Nature Consumption on the basis of Complex Criteria	Main purpose of the project is to develop the methodology and implement the tools for analysis, forecasting and optimal management of environment. They should be based on the system of criteria and indices of a sustainable development of several regions of Siberia and Greece. Development of research of mathematical models of environmental processes, as well as the algorithms and software tools is the core of the project. Development of the standards of information technologies heterogeneous and multiscaled distributed environmental processes is the peculiar aim of the project.	East Europe
Pleo01	Creating a training programme for mediators to promote the long-term integration of young people with problems into companies	The main objective of the project is to define a new role, that of mediators who will work with both companies and career advisers to encourage the long-term integration of young people who have no qualifications. This objective will be achieved by devising and setting up a training programme and related instruments. The project seeks to respond to a real need both at the level of European policy, and in terms of the domestic policies of the partner countries involved (FR, ES, IT, FI, EL and CZ).	France
Pleo02	INNO-START - Innovative teleservice for SMEs - knowledge-intensive IT - Services for new trans-national business models	The aim of INNO-START, with 10 partners in five countries, is to develop four supplementary modules for initial vocational training in SMEs in the commercial/technical sector. Their purpose is to give young people in initial vocational training skills and qualifications in international networking in teleservices. The project will concentrate on technical solutions for teleservices and dial-up forms of telecooperation such as data conferences, remote maintenance, remote control and remote programming of technical systems. A further priority will be to attract more women trainees to the technical sector. The ultimate aim is to develop pan-European e-commerce cooperation in teleservices, working within the European judicial framework.	Germany

Subscription Form



Date: _____

Name: _____

Organization/Company: _____

Department: _____

Full Address: _____

City / Country: _____

Phone Number: _____

Fax Number: _____

E-mail Address: _____

Code 1: _____ **Title:** _____

Code 2: _____ **Title:** _____

Code 3: _____ **Title:** _____

Code 4: _____ **Title:** _____

Info Code

P: Proposals, **BC:** Business Cooperation, **ER:** Exploitation of Results, **TC:** Technological Cooperation